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## Application

### Instructions

Annotations records internal notes/comments that are visible to internal staff only. Feedback appends a new section to the bottom of the application that is visible to the applicant and anyone viewing the application.

### Application Details

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## 427424 - Empower Rural Iowa, Coronavirus State and Local Fiscal Recovery Funds ("CSLFRF")-NOFA #007 - Final Application

**436927 - NOFA #007 Jefferson County, 6 CBs along Glasgow outside bypass  
Broadband Grant Program - Empower Rural Iowa**

Status: Submitted Submitted Date: 11/22/2021 12:07 PM Submitted By: David Magill

### Applicant Information

#### Primary Contact:

AnA User Id

DMAGILL@IOWAID

First Name\*

David

First Name

Middle Name

Magill

Last Name

Title:

Email:\*

dmagill@liscocorp.com

Address:\*

1680 Hwy 1, Suite 1500

City\*

1680 Hwy 1, Suite 1500

Fairfield

City

Iowa

State/Province

52556

Postal Code/Zip

Phone:\*

641-209-7104

Phone

Ext.

Program Area of Interest\*

Broadband Grant Program - Empower Rural Iowa

Fax:

641-209-9594

Agency

#### Organization Information

Organization Name:\*

Local Internet Service Company, Inc. dba LISCO

Organization Type:\*

For-Profit – Privately Held

DUNS:

94-797-5389

Organization Website:

www.lisco.com

Address:

1680 Hwy 1, Suite 1500

1680 Hwy 1, Suite 1500

Fairfield

City

Iowa

State/Province

52556

Postal Code/Zip

Phone:

641-209-7104

Ext.

Fax:

641-209-9594

Benefactor

Vendor Number

**Cover Sheet-General Information****Authorized Official**

**Name\*** David Magill  
**Title\*** VP Administration & Legal  
**Organization\*** Local Internet Service Company, Inc  
*If you are an individual, please provide your First and Last Name.*  
**Address\*** 1680 Hwy 1, Suite 1500  
  
**City/State/Zip\*** Fairfield Iowa 52556  
City State Zip  
**Telephone Number\*** 641-209-7104  
**E-Mail\*** [dmagill@liscocorp.com](mailto:dmagill@liscocorp.com)

**Fiscal Officer/Agent**

*Please enter the "Fiscal Officer" for your Organization.*

*If you are an individual, please provide your First and Last Name.*

**Name\*** Steve Norris  
**Title** Controller  
**Organization** Local Internet Service Company, Inc  
**Address** 1680 Hwy 1, Suite 1500  
  
**City/State/Zip** Fairfield Iowa 52556  
City State Zip  
**Telephone Number** 641-209-7180  
**E-Mail** [snorris@liscocorp.com](mailto:snorris@liscocorp.com)  
**County(ies) Participating, Involved, or Affected by this Proposal\*** Jefferson County  
**Congressional District(s) Involved or Affected by this Proposal\*** 2nd - Rep Marianne Miller-Meeks  
[Congressional Map](#)  
**Iowa Senate District(s) Involved or Affected by this Proposal\*** 41  
[District Map](#)  
**Iowa House District(s) Involved or Affected by this Proposal\*** 82  
[District Map](#)

**Business Organization - NOFA #007**

*Please list the business legal name as it is used by federal and state taxing agencies, banks, and for other legal purposes.*

**Business Legal Name\*** Local Internet Service Company, Inc.  
**Doing Business As:** LISCO  
**Are you a local government, non-profit, and/or cooperative?\*** No

**Physical Address**

**Street \*** 1680 Hwy 1 Suite 1500  
**City\*** Fairfield  
**State\*** IA  
*United States ZIP code (five digits) concentrated with the additional +4 digits where the vendor is physically located (e.g., 50312-5307)*  
**Zip\*** 52556-9119

**Mailing Address (used for warrants and/or payments)**

**Street or PO Box \*** PO 1750  
**City\*** Fairfield

State\* 3 of 6

IA

United States ZIP code (five digits) concentrated with the additional +4 digits where the vendor is physically located (e.g., 50312-5307)

Zip Code\* 52556-9119

## Applicant Business Structure and Eligibility

Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.

Communication Service Provider\* Yes

Are you the entity that will be performing the proposed work, or an entity with a substantial ownership interest in the entity that will be both performing the proposed work and offering/Facilitating last-mile connection to homes and businesses?\*

Yes

Identification of whether the Applicant is a subsidiary of one or more parent companies.

Are you a subsidiary of one or more parent companies?\* No

## Coronavirus State and Local Fiscal Recovery Fund Requirements

All eligible applicants are also required to have an active registration with the System for Award Management (SAM) (<https://www.sam.gov>). Please upload a PDF of your organization's status.

SAM.gov\* [LISCO SAM Registration.pdf](#)

A DUNS number is a unique nine-character number used to identify your organization. The federal government uses the DUNS number to track how federal money is allocated. Please visit this website for additional information: <https://www.grants.gov/applicants/organization-registration/step-1-obtain-duns-number.html>

DUNS Number\* 947975389

Enter your organization's Federal Tax Identification Number.

Taxpayer Identification Number (TIN)\* 42-1454793

## Eligibility and Demonstrated Experience

This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; history of organization; number of years in business; number of years of experience providing the types of services sought by this NOFA #007; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #007.

Demonstrated Experience\* [NOFA 007 LISCO Experience.docx](#)

## References

Name	Ed Malloy
Telephone Number	641-472-5921
Name	Daryn Hamilton
Telephone Number	641-919-1861
Name	Connie Boyer
Telephone Number	641-472-6193

## Broadband Grants Core Application - Exhibits B, C, D, and D.1

Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 2.2.6.6. and 7.18 of the NOFA #007.

**DISCLAIMER:** An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 7.18.1 of the NOFA #007, the Office shall be relieved from any responsibility for maintaining the confidentiality of

the applicant pursuant to 7.18.4 of the NOFA #007.

NOTE: Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #007, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

Full Unredacted Copy\*

[Copy of Broadband\\_Grants\\_Core\\_Application\\_NOFA007-2.xlsm](#)

Public Redacted Copy

Wireless projects must demonstrate infrastructure deployed as a function of the project contains adequate backhaul capabilities to support stated broadband delivery speeds to the entire coverage area listed in Exhibit B. See Exhibit I - Wireless Project Design.

Are you implementing a wireless project?\*

No

### Broadband Grants Program Grant Agreement - Exhibit E

Have you read and do you accept the terms and conditions set forth in the grant agreement (Exhibit E)?\*

Yes

### Certification, Authorization, and Release of Information - Exhibit F

Certification Letter (Public)\*

[NOFA 007 LISCO Exhibit F.docx](#)

### Request for Confidentiality or Form 22 - Exhibit G

Form 22 (Public)\*

[436927 LISCO Exhibit G.docx](#)

### Product Pricing Form - Exhibit L

Please upload Exhibit L Product Pricing Form. The attachment should be a PDF (remember to sign) and be titled "Application Number - Applicant Name - Exhibit L.

Exhibit L Product Pricing Form\*

[436927 exhibit\\_L\\_-\\_product\\_pricing\\_nofa\\_007.docx](#)

### Executive Project Summary NOFA #007

No costs may be incurred prior to March 3, 2021.

Estimated Project Construction Start Date\*

03/01/2022

The project must be completed no later than September 30, 2026.

Estimated Project Completion Date\*

09/01/2023

Has construction on the project begun?\*

No

By stating federal funds are necessary to proceed, the applicant is confirming that the project would not be built out to these eligible areas and completed by September 30, 2026 without this funding.

Are federal funds necessary for the project to proceed?\*

Yes

Are you applying for a project that will facilitate 100/20 Broadband?\*

No

Please include the technology type, facilitated speed and the project area. You may also include information regarding any middle-mile subcontractors that will be facilitating middle mile services.

Briefly describe your project. \*

LISCO will provide GPON fiber with drops to all 131 homes and businesses in the six census blocks adjacent to Glasgow Road SE of Fairfield, IA between the IA Hwy 34 bypass and the New Glasgow/Lakewood development with potential for expansion.

By checking this box Applicant certifies, to the best of its knowledge, that neither Applicant nor any other known Communications Service Provider or other entity has been awarded federal funds for the construction of 25/3 wireline broadband or faster, which funds may include but are not limited to RDOF, ACAM, or other sources of federal funding, for previous or current Broadband infrastructure projects in the Eligible Area(s) forming this basis of Applicant's proposed Project. Notwithstanding the foregoing, this certification does not apply to projects that may have received other sources of American Rescue Plan Funding.\*

Yes

Total Project costs are defined as the total costs/expenditures comprising a Project, and for which the Applicant/Grantee may seek reimbursement from the Office. Refer to Section 1.5.2 (Total Project Costs).

Does your total project cost exceed \$10 Million?\*

No

### Project Budget

Category	Description	Total Estimated Cost \$ (Exhibit D)	Total Estimated Cost \$ (Exhibit D1)	Total Estimated Project Budget (D+D1)	Requested Grant Support % (up to 60%)	Grant Request (Est. Cost * Request %)
Conduit (DC1)		\$18,000.00	\$0.00	\$18,000.00	60.0	\$10,800.00
Fiber/Copper (DC2)	Average price	\$71,972.60	\$0.00	\$71,972.60	60.0	\$43,183.56
OSP Engineering (DC3)	In house	\$20,563.60	\$0.00	\$20,563.60	60.0	\$12,338.16
Design Engineering (DC4)	In house	\$2,000.00	\$0.00	\$2,000.00	60.0	\$1,200.00
Construction Mgmt. (DC5)	In house	\$2,000.00	\$0.00	\$2,000.00	60.0	\$1,200.00
Tower (DC6)		\$0.00	\$0.00	\$0.00	60.0	\$0.00
Antenna (DC7)		\$0.00	\$0.00	\$0.00	60.0	\$0.00
Boring (DC8)	In house	\$149,262.00	\$0.00	\$149,262.00	60.0	\$89,557.20
Trenching (DC9)		\$0.00	\$0.00	\$0.00	60.0	\$0.00
Knifing (DC10)	In house	\$451,897.50	\$0.00	\$451,897.50	60.0	\$271,138.50
Switching Equipment (DC11)		\$0.00	\$0.00	\$0.00	60.0	\$0.00
Routing Equipment (DC12)		\$0.00	\$0.00	\$0.00	60.0	\$0.00
Optical Equipment (DC13)		\$19,650.00	\$0.00	\$19,650.00	60.0	\$11,790.00
Customer Premise Equipment (DC14)		\$39,300.00	\$0.00	\$39,300.00	60.0	\$23,580.00
Other (DC15)	Pedestals and splice cases	\$35,750.00	\$0.00	\$35,750.00	60.0	\$21,450.00
<b>Totals</b>		<b>\$810,395.70</b>	<b>\$0.00</b>	<b>\$810,395.70</b>		<b>\$486,237.42</b>

### Minority Impact Statement

Does the proposed grant program or policy have a disproportionate or unique **positive impact** on minority persons? \*

Yes

Describe the positive impact expected from this project.

High speed Internet is an essential means of gaining knowledge in Iowa life today, whether included in the minority list or not.

Detail the rationale for the existence of the proposed program or policy.

The cost for installing high speed Internet in rural areas exceeds the ability of most residents to pay for its installation. The cost is related to the population density and the percentage of people within the area requesting and able to pay for the service. Since the cost/installation increases as the take rate goes down, it pays to reduce the overall cost AND to increase the take rate. The current EBB program providing \$50/month for those on low-income government programs, intended to continue on the recently passed Infrastructure Bill will also help in this regard.

The 60% limited contribution by the state is not enough to fund wireline installations in sparsely populated areas.

Indicate the group(s) positively impacted.

Women, Persons with a Disability, African Americans, Latinos, Asians or Pacific Islanders, American Indians, Alaskan Native Americans

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Could the proposed grant program or policy have a disproportionate or unique **negative impact** on minority persons? \*

I hereby certify the information above is complete and accurate to the best of my knowledge.\*

VP Administration & Legal  
Title

David  
First Name

Magill  
Last Name

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